



# news

FROM



Atkins Gregory  
THE CLEANING PEOPLE



ISSUE No 11

February 2012

## Atkins Gregory expand by acquiring local company 'Spring Clean'

Atkins Gregory are delighted to announce that, as part of the company's expansion plans, an agreement has been reached to acquire Cambridge Industrial & Commercial Cleaners Ltd, who trade as 'Spring Clean', with effect from February 2012.

Having established an enviable reputation for cleaning premises in the Eastern Region, Atkins Gregory see this move as a demonstration of their commitment to continually develop and expand the business.

'Spring Clean' started trading in 1959 and were, at their peak, one of the biggest independent industrial cleaners in the area with a sound reputation for personal service.

As part of this acquisition Atkins Gregory will take on all 'Spring Clean' staff and existing contracts along with David Williams, the company's Managing Director, who will be retained within the business as a consultant.

David Williams said, "I'm delighted to be handing over the business to another successful independent cleaning company. After 38 years with 'Spring Clean' I feel it's time to follow other pursuits." He added "I know that our existing staff and customers will be extremely well looked after by the team at Atkins Gregory."

Paul Prime Managing Director of Atkins Gregory said, "This acquisition will take our



From left to right: David Williams (Spring Clean), Greg Gregory & Paul Prime (Atkins Gregory)

annual turnover to over £2 million. It is a strategic move in our expansion plans and further developments are planned to allow us to continue growth in 2012 and beyond."

Paul also added, "We hope our new customers will quickly experience the commitment we have to quality and the environment through our ISO9001 and ISO14001 accreditation standards and staff training. All 'Spring Clean' staff will be fully inducted into our quality and environmental procedures."

This acquisition will take the number of cleaning professionals employed by Atkins Gregory to over 200 and, with the addition of further growth plans, this should reach 250 by 2013.

Atkins Gregory Chairman Greg Gregory said, "It's great, in these difficult times, to be able to acquire a competitor. 'Spring Clean' have a reputation for good service with high standards. I have every confidence the staff of 'Spring Clean' will enjoy working for another independent company." Greg further added, "In the current difficult economic climate, we regard this positive move as a really exciting development that will benefit local businesses and employment."



Atkins Gregory Ltd, Dencora Business Centre, Nuffield Road, Cambridge CB4 1TG

Tel: 01223 438118

Fax: 01223 438119

Email: [info@atkinsgregory.com](mailto:info@atkinsgregory.com)

Web: [www.atkinsgregory.com](http://www.atkinsgregory.com)

## COMMUNITY SPONSORSHIP

# Throwing our razors away for charity!

During November each year, 'Movember' is responsible for the sprouting of moustaches on thousands of men's faces in the UK and around the world. The aim of which is to raise vital funds and awareness for men's health, specifically prostate cancer and other cancers that affect men. In 2010, over 112,000 people got involved in the campaign in the UK and raised £11.7 million.

On November 1st, Greg Gregory, Brian Pettengell, Barry Nicholls, Chris Randall and Rod Weedon joined the 'Mo Bros', threw away their razors and began growing facial hair at an alarming rate.

The team, known as 'atkinsgregory.com', collectively raised £1,498 for the cancer research charities. If you'd like to donate towards their efforts, please email Greg Gregory at [greg@atkinsgregory.com](mailto:greg@atkinsgregory.com).



From left to right: Greg Gregory, Barry Nicholls & Brian Pettengell

## Strengthening the team

To support our growth plans for 2012 we have added some new members to our team:

### Gary Ball

New Business  
Development Manager

Gary has joined our team from one of the largest national cleaning companies in the UK and, prior to this, ran his own successful cleaning business. Gary, who lives in Sawston, said "Having listened to the company's plans, I immediately wanted to become part of this team. I enjoy meeting and talking to prospective new clients every day."



### Chris Bell FCA

Accounts and  
Office Manager

Chris has brought many years experience of accounts & accounting systems to the team. Chris said, "I thrive on working in a busy office environment and, with a fortnightly payroll needing to be paid, there's always plenty to do!" In his spare time Chris enjoys painting water colours.



## WHAT OUR CUSTOMERS SAY:



*I wanted to phone and thank you for your window cleaning team's patience on their last visit. We were in the middle of getting the store ready for a sale and they worked around us without any fuss. They're a credit to your company!*

**Wayne Newbury, Furniture Village, Cambridge**



*Many thanks to your team for the job done on our showroom floor – it looks great and helped us with our recent standards audit.*

**Marshall Motor Group**



*I'm amazed that, having only 3 days notice to get our new offices ready, they have come up so well. Please pass my thanks onto Barry and Lewis.*

**Solar S Engineering**



## Welcome to our new customers!

Further to our acquisition of 'Spring Clean', we would like to welcome the following new customers:

- ✓ Adopt Anglia
- ✓ Amgen Limited
- ✓ Architectural Glass Facades Limited
- ✓ Bidwells
- ✓ Cambridge Property Management Ltd
- ✓ Cambridge University RUFC
- ✓ Digital Protection Ltd
- ✓ Donald Insall Associates
- ✓ First Copy
- ✓ George Lister & Sons Ltd
- ✓ Henry Riley
- ✓ Keesings Worldwide
- ✓ Minster
- ✓ Moss Chemists
- ✓ Ncipher Corporation Ltd
- ✓ Newmarket Plant Hire Ltd
- ✓ Nuffield Hospital Cambridge
- ✓ The Open University
- ✓ Panalytical
- ✓ Pleasant & Nix
- ✓ Polatis
- ✓ Protocol Teaching
- ✓ Purcell Miller Tritton
- ✓ Rand Europe
- ✓ Richmond Fellowship
- ✓ S & B Herba Foods Ltd
- ✓ SCA Recycling
- ✓ Sherwood Scientific
- ✓ Sitec
- ✓ University Of Cambridge
- ✓ Wates Construction Ltd



**Atkins Gregory  
HOT LINE**

To give our customers and associates 'peace of mind', our phones are answered by our customer service team from **5:00am to 8:00pm, Monday to Friday** with **NO** call routing and **NO** voicemail!

**01223 438118**

For the convenience of existing 'Spring Clean' customers and associates, the current phone number will be redirected to the **Atkins Gregory HOTLINE** for a period of time.