



Greg Gregory, Chairman

Chairman's Statement

Since start up in 2002 Atkins & Gregory has grown at a phenomenal rate. We continue to grow and with the addition of our recent new contracts are now turning over at the rate of £1million per annum.

There is no doubt our success is derived from a philosophy of "giving responses not excuses", and the desire and drive to be better than our competitors in everything we do.

We pride ourselves on top quality service and the aim of Atkins & Gregory Ltd is to be the number one choice for any company in the Eastern Region looking for a highly professional service at the right price.

Looking ahead it is essential we maintain the momentum we have gained. As we expand further we plan to reorganise departments and thereby create new and exciting opportunities for our employees to move into management and supervisory positions.

We are very excited about the future and are confident that you will join with us in growing the business. I would like to take the opportunity to thank our Employees who work so hard for us and our Customers who have put their trust in us.

Many thanks for putting Atkins & Gregory Ltd on the map.

Greg Gregory, Chairman

New Vehicle

In order to support our new staff, we have purchased a new company van from Marshall Peugeot.



New Customers.....

Autonomy
Cambridge Broadband
Children's Art Day Nursery
Envisional
G. Cook & Sons Ltd
Handelsbanken
Kester Cunningham John
Lifetime Group
Mott Macdonald
Music Sales
Origin
Reddie & Grose
Regent Hotel
The Harten Group

New Staff

Due to our continual expansion, we are delighted to welcome Stuart Bethwaite to our window cleaning team. Stuart has four and a half years previous window cleaning experience and outside of work he enjoys playing golf and football.



Stuart Bethwaite

Quarterly Attendance Award

Congratulations to Steve Becala, who won the draw for the Quarterly Attendance Award. Steve achieved this by having a hundred percent attendance record from June to August. The next draw will take place at the end of November, along with the Annual Attendance Award draw. Good luck!



Chris and Norma on deck, enjoying the sunshine



Ian, Gill and Richard sailing off the coast of Sardinia

Sailing Trip

Good employee and customer relations are taken very seriously by Atkins & Gregory and the current rate of growth and expansion is a reflection on how these relations can benefit a company.

We believe in rewarding employees and customers for their hard work and loyalty and following a lucky dip draw earlier in the year a small group were treated to a few days of exhilarating sailing on board Greg's yacht "Dolce Vita" in Southern Sardinia.

The lucky recipients of this fantastic opportunity were Norma Wain and Chris Watts from Atkins & Gregory, Ian Barlow from Marshall Motor Group and Gill Elborn and Richard Waters from Handelsbanken.

Marshall Motor Group is the largest and founding division of the Marshall Group, with sites throughout East Anglia, and was Atkins & Gregory's first customer.

Handelsbanken opened its Cambridge branch at Byron House this year. It is one of Scandinavia's largest banks and is present in nineteen countries throughout the world with twenty-six branches in the UK. It offers bespoke banking services to both business and private clients. Handelsbanken are one of our newest customers.

The customers had a few mishaps:- their Plane was struck by lightning whilst landing and they were tossed upside down in the tender whilst going ashore! They said "we had a fantastic time and thoroughly enjoyed the adventure". Gill said "I can't remember the last time I laughed so much".

Quality Management

Neil Urquhart of Business Quality Solutions, has been appointed to guide us on the road to ISO 9001:2000 certification. This will help improve the efficiency and effectiveness of our business.

Neil established Business Quality Solutions (BQS) in 1990 after a long career in Quality and Engineering Management.

BQS has provided advisory services to a variety of manufacturing and service organisations throughout the United Kingdom and overseas. Clients have varied in size from Small/Medium Sized enterprises (SME's) through to Government Agencies and multinational "blue chip" organisations in the Automotive and Pharmaceutical sectors.

Neil particularly enjoys working with forward thinking customer focussed organisations in the achievement of their business objectives.



Neil Urquhart

Atkins & Gregory Ltd

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